



OIL & NATURAL GAS CONFERENCE

ARPEL 2017

LATIN AMERICA AND THE CARIBBEAN

NEW ENERGY REALITY.
CHALLENGES AND OPPORTUNITIES

PROGRAM

April 25 - 27, 2017. Conrad Hotel. Punta del Este, Uruguay

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Program

Monday, April 24

15:00 - 19:00 Participant registration

Tuesday, April 25 LATINVE&P | Latin America – Investment Opportunities in E&P *Bid rounds, Contract Models, Opportunities and Challenges*

07:00 - 09:00 Participant registration

09:00 - 10:45 **HYDROCARBON AGENCIES FORUM - SESSION I**

Chairman › Joao Araújo Figueira | Director President - Petrobras Mexico

Speakers › ARGENTINA:
 ▪ José Gabriel López | Deputy Secretary of Energy, Mines and Hydrocarbons - Neuquén
 ▪ Carlos Lambré | Executive Secretary - OFEPHI

› BOLIVIA: Luis Carlos Sánchez | Manager of Operations - YPFB

› PARAGUAY:
 ▪ Julio Albertini | Director of Hydrocarbons
 ▪ Andrés Peralta | Acting Head, Exploration and Production Unit - Petropar

› PERÚ: Rafael Zoeger | President - Perupetro

› URUGUAY: Ignacio Horvath | General Manager - ANCAP

10:45 - 11:15 **Coffee break**

11:15 - 13:00 **HYDROCARBON AGENCIES FORUM - SESSION II**

Chairman › Javier La Rosa | President - Chevron Brazil

Speakers › COLOMBIA: Orlando Velandia | President – ANH Colombia

› GUATEMALA: Luis Ayala | General Director of Hydrocarbons

› JAMAICA: Winston Watson | Group Managing Director - PCJ

› DOMINICAN REPUBLIC: Alberto Reyes | Vice Minister of Hydrocarbons

› SURINAME: Marny Daal-Vogelland | Manager Petroleum Contracts - Staatsolie

13:00 - 14:30 **LUNCH**

14:30 - 15:30 **PLENARY SESSION I – Government Strategies to Attract Investment**

Chairman › Kyle Chapman | President, Global Marketing Product Line - Weatherford

Speakers › Ricardo Bedregal | Director of Upstream Research and Consulting , Latin America - IHS Markit

› Graham Kellas | Vice President Global Tax Research - Wood Mackenzie

15:30 - 16:00 **KEYNOTE ADDRESS I–Perspectives for the Development of Gas Reserves in Latin America and the Caribbean**

Chairman › Alejandro Fernández | General Manager - Compañía MEGA

Speaker › Evandro Correa | Executive Director - Latin America and the Caribbean Division - Repsol

16:00 - 16:30 **Coffee break**

16:30 - 18:00 **PLENARY SESSION II - Challenges Facing the Upstream: How to Operate in the New Reality of Low Prices (mature fields, unconventional, offshore)**

Chairman › Gordon Ballard | Executive Director - IOGP

Speakers › Santiago Martínez Tanoira | Executive Vice President of Exploration and Production - YPF

› John Rossall | Executive Director, North America - Repsol North America

› Nilo Azevedo Duarte | Executive Manager of Land and Shallow Waters - Petrobras

18:00 - 18:30 **KEYNOTE ADDRESS II - The Future of the Oil and Gas Industry in the New Global Context**

Chairman › Richie Miller | President - Spectrum

Speaker › John Martin | Senior Vice President - WPC

18:30 - 19:00 **OPENING CEREMONY OF THE CONFERENCE**

› Carolina Cosse | Ministry of Industry, Energy and Mining - Uruguay

› Marta Jara | President - ANCAP

› Carlos Colo | President of the Board of Directors - ARPEL

19:00 **WELCOME COCKTAIL**

Wednesday, April 26	
09:00 - 09:30	KEYNOTE ADDRESS 1- Global and Regional Geopolitical and Economic Vision and its Impact on the Energy Sector
Chairman	› Roberto Díaz Vicepresident of Operations - Pluspetrol
Speaker	› Gustavo Nieponice Partner and Managing Director - Boston Consulting Group
09:30 - 11:00	PLENARY SESSION 1 - Panel of Ministers of Energy of the Region New energy reality - Challenges and opportunities
Chairman	› Izeusse Braga Consultant - World Energy Council - Brazilian Committee
Introduction	› Alfonso Blanco Executive Secretary - OLADE
Speakers	› ARGENTINA: Juan José Aranguren Minister of Energy and Mining
	› BOLIVIA: Luis Alberto Sánchez Minister of Hydrocarbons and Energy
	› BRAZIL: Márcio Félix Carvalho Bezerra Secretary of Oil, Natural Gas and Biofuels - Ministry of Mines and Energy
	› COLOMBIA: Orlando Velandía President - ANH Colombia
	› ECUADOR: Medardo Cadena Minister of Electricity and Renewable Energies
	› URUGUAY: Carolina Cosse Minister of Industry, Energy and Mining
11:00 - 11:30	Coffee break
11:30 - 13:00	PLENARY SESSION 2 - Panel of Presidents and CEOs of the Region New energy reality - Challenges and opportunities - Vision of companies of the region
Chairman	› Carlos Pascual Senior Vice President - IHS Markit
Speakers	› Miguel Ángel Gutiérrez President - YPF
	› Guillermo Achá President - YPFB
	› Alejandro Bulgheroni President - BRIDAS CORPORATION
	› Marcelo Tokman General Manager - ENAP
	› Stephane Vignet President, Latin America - SCHLUMBERGER
	› Carlos Ormachea President - TECPETROL
13:00 - 14:30	LUNCH
14:30 - 15:00	KEYNOTE ADDRESS 2 - Transparency and Fighting Corruption
Chairman	› Izeusse Braga Consultant - World Energy Council - Brazilian Committee
Speaker	› Torquato Jardim Ministry of Transparency, Audit and General Comptroller of the Nation (Brazil)
15:00 - 16:15	PLENARY SESSION 3 - Smart Cities and Mobility
Chairman	› Juan José Carrasco Executive Director - CIER
Speakers	› Alain Grimard Senior Officer - UN Habitat
	› Edson Orikassa Vehicle Regulation Manager - Toyota Brazil
	› Gonzalo Casaravilla President - UTE
16:15- 16:45	Coffee break
16:45- 17:45	CONCURRENT BREAKOUT WORKSHOP SESSIONS
	Impact of the Oil Price in Exploration and Production (offshore, onshore, unconventional)
	› Facilitator: Bob Fryklund Chief Upstream Strategist - IHS Markit
	Downstream Business Continuity and Security of Fuel Supply
	› Facilitator: Daniel Monzón Partner - Arthur D. Little
	Adaptation to the Impact of Climate Change on Facilities and Communities
	› Facilitator: Javier Bocanegra Energy and Environment Consultant
	Shared Value, a Strategy to Manage Oil Environments
	› Facilitator: Gonzalo Murillo Escobar Leader of Post-conflict and Peace Building - Redprodepaz
17:45 - 18:15	KEYNOTE ADDRESS 3 - The Oil and Gas Industry in a Low Carbon Scenario
Chairman	› Ignacio Lorenzo Arana Director of Climate Change - Uruguay
Speakers	› Verónica Gutman Researcher - Fundacion Torcuato di Tella
20:00	FELLOWSHIP DINNER

Thursday, April 27

08:30 - 09:30	PLENARY SESSION 4 - Strategic Importance of Having an Effective Industrial Cybersecurity Program
Chairman	› Brian O’Durnin Manager of Information Security - YPF
Speakers	› Andrey Suvorov Head of Critical Infrastructure Protection Business Development - Kaspersky Lab › Maximilian Kon CEO & Managing Director - WisePlant
09:30 - 10:15	PLENARY SESSION 5 -The Future of Refining and Petrochemicals - Challenges and Opportunities
Chairman	› Daniel Monzón Partner - Arthur D. Little
Speakers	› Luis Fredes Director of Projects Development - Axion Energy › Marcos Sabelli President - APLA
10:15 - 10:45	KEYNOTE ADDRESS 4 – Contract Management and its Impact on Business (The Contract Theory of the 2016 Nobel Prize in Economics and its Application in the Industry)
Chairman	› Benito Piñeiro Advisor to the Board of Directors - ANCAP
Speaker	› Fernando Navajas Chief Economist - FIEL
10:45 - 11:00	Coffee break
11:00 - 12:15	PLENARY SESSION 6 - The Workforce of the Future
Chairman	› Anabel Perrone Manager of Talent Management - YPF
Speakers	› Christian Cetera Human Resources Manager - GE › Gastón Morales Director - AHA! (Ideas y Personas)
12:15 - 12:45	KEYNOTE ADDRESS 5 – Gas Monetization in Latin America and the Caribbean – What Is Expected from the Regional Market – Optimization and Integration
Chairman	› Luis Bertran General Secretary - IGU
Speaker	› José de Sá Partner - Bain & Company Brazil
12:45 - 13:45	KEYNOTE ADDRESS 6 – The most important thing I learned in Harvard - New Leadership, New Energy to Face the Paradigm Shift
Chairman	› Jorge Ciacciarelli Executive Secretary- ARPEL
Speaker	› Julio Decaro Executive Director - CMI International Group
13:45	CLOSING CEREMONY
	› Marta Jara President - ANCAP
	› Carlos Colo President of the Board of Directors - ARPEL
	› Jorge Ciacciarelli Executive Secretary - ARPEL

